

# Antibodies by Design:

*XmAb<sup>®</sup> Antibody Therapeutics*

**October 2018**

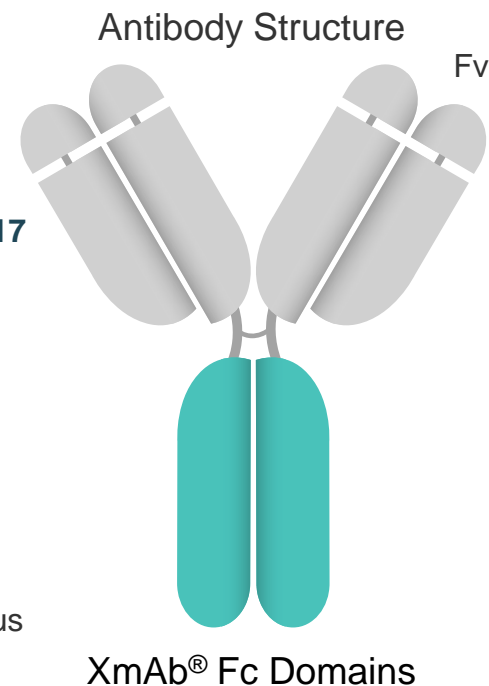


# Forward-Looking Statements

Certain statements contained in this presentation, other than statements of historical fact, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include, but are not limited to, statements regarding Xencor's development plans and timelines; potential regulatory actions; expected use of cash resources; the timing and results of clinical trials; the plans and objectives of management for future operations; and the potential markets for Xencor's product and development candidates. Forward-looking statements are based on the current expectations of management and upon what management believes to be reasonable assumptions based on information currently available to it, and involve numerous risks and uncertainties, many of which are beyond Xencor's control. These risks and uncertainties could cause future results, performance or achievements to differ significantly from the results, performance or achievements expressed or implied by such forward-looking statements. Such risks include, but are not limited to, potential delays in development timelines or negative preclinical or clinical trial results, reliance on third parties for development efforts and changes in the competitive landscape including changes in the standard of care, as well as other risks described in Xencor's filings with the Securities and Exchange Commission (SEC). Xencor expressly disclaims any duty, obligation or undertaking to update or revise any forward-looking statements contained herein to reflect any change in Xencor's expectations with regard thereto of any subsequent change in events, conditions or circumstances on which any such statements are based, except in accordance with applicable securities laws. For all forward-looking statements, we claim the protection of the safe harbor for forward looking statements contained in the Private Securities Litigation Reform Act of 1995.

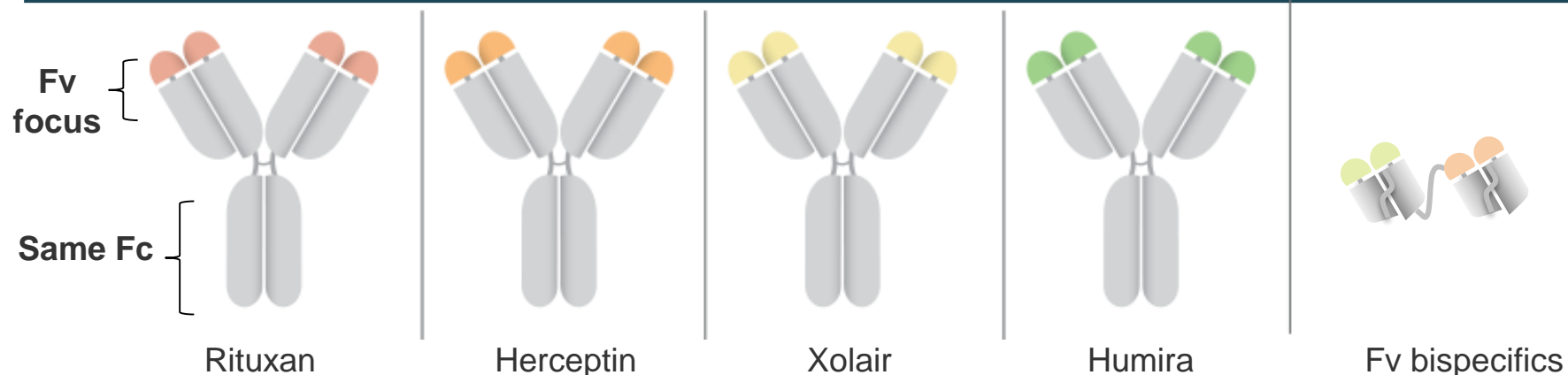
# Xencor: Engineering Antibody Immune Functions to Make Better Drugs

- XmAb® Fc domains: small changes, big functional impacts
  - Augments native immune functions, preserves half-life, stability and production
  - Over 500 issued patents and pending patents worldwide
- Expansive bispecific oncology pipeline advancing
  - Phase 1 trials ongoing for **XmAb14045**, **XmAb13676**, **XmAb18087** and **XmAb20717**
  - Additional bispecific program INDs planned in 2018 and 2019
  - Novartis co-development and ex-US license for **XmAb14045** and **XmAb13676**
    - \$150M upfront, \$2.4B potential milestones
  - Amgen advancing six preclinical XmAb programs in oncology and inflammation
    - \$45M upfront, \$1.7B potential milestones
- Internal autoimmune programs in clinical development
  - **XmAb5871** in Phase 2 in IgG4-Related Disease and Systemic Lupus Erythematosus
  - **XmAb7195** in Phase 1 development for allergic disease
- 12 XmAb clinical programs ongoing internally or with partners, one BLA filed, one in Phase 3

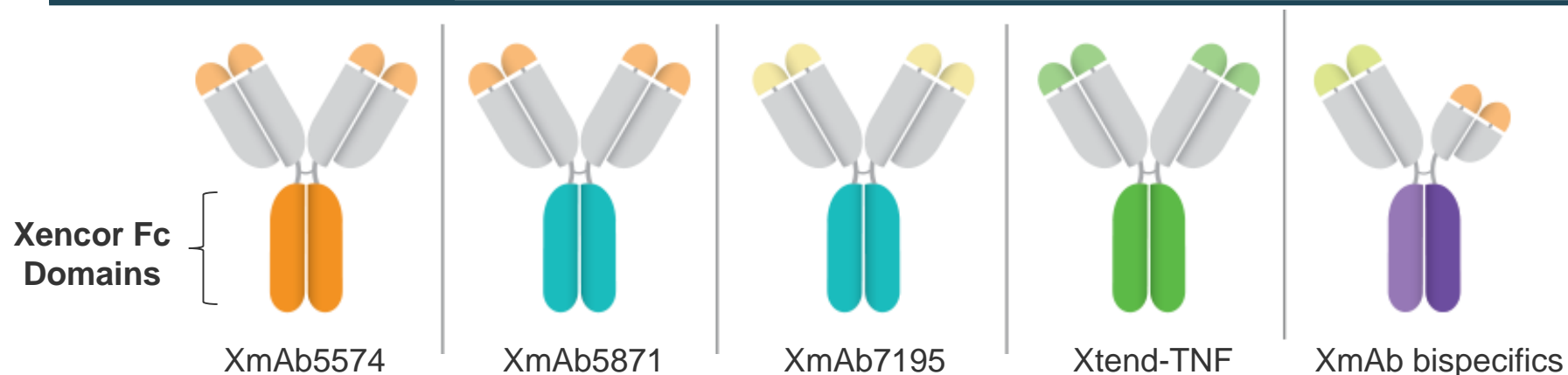


# XmAb® Fc Domains Shift Focus of Antibody Drug Discovery by Creating New Axes for Differentiation

## Standard Antibodies

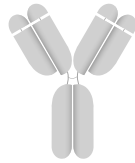


## XmAb Antibodies

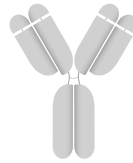


# XmAb<sup>®</sup> Fc Domains Augment Natural Antibody Functions

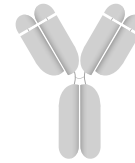
## Natural Fc Function



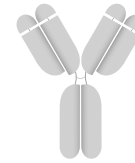
Immune regulation  
Antigen clearance



Cytotoxicity  
(immune cell)



Circulating  
half-life



Stable homodimer  
structure

## Fc Receptor

FcγRIIb

FcγRIIa, FcγRIIIa

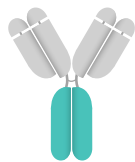
FcRn

N/A

## Fc Domain Redesigns

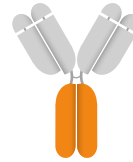


## XmAb Enhanced Function



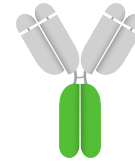
**Immune Inhibitor Domain**

Immune inhibition  
Rapid clearance



**Cytotoxic Domain**

Enhanced cytotoxicity  
(immune cell)



**Xtend Domain**

Prolonged  
half-life























**Bispecific Domain**

Stable heterodimer  
structure

*Additional Fc domains: stability, complement activation*

**99.5% identical to natural antibody**  
**Plug-and-play substitution into any antibody**

# Development Pipeline Focused on Immune Inhibitor and Bispecific Fc Domains

Program (Target)	Fc Domain	Primary Indication	Discovery Lead	Preclinical	Phase 1	Phase 2	Commercial Rights
<b>XmAb5871</b> (CD19)	Immune Inhibitor	IgG4-RD SLE					
<b>XmAb7195</b> (IgE)	Immune Inhibitor	Asthma/ allergy					
<b>XmAb14045</b> (CD123 x CD3)	Bispecific	AML					 
<b>XmAb13676</b> (CD20 x CD3)	Bispecific	B-cell malignancy					 
<b>XmAb18087</b> (SSTR2 x CD3)	Bispecific	GEP-NET GIST					
<b>XmAb20717</b> (PD-1 x CTLA-4)	Bispecific Xtend	Oncology					
<b>XmAb22841</b> (CTLA-4 x LAG-3)	Bispecific Xtend	Oncology					
<b>XmAb23104</b> (PD-1 x ICOS)	Bispecific Xtend	Oncology					
<b>XmAb24306</b> (IL-15/IL-15R $\alpha$ )	Bispecific	Oncology					

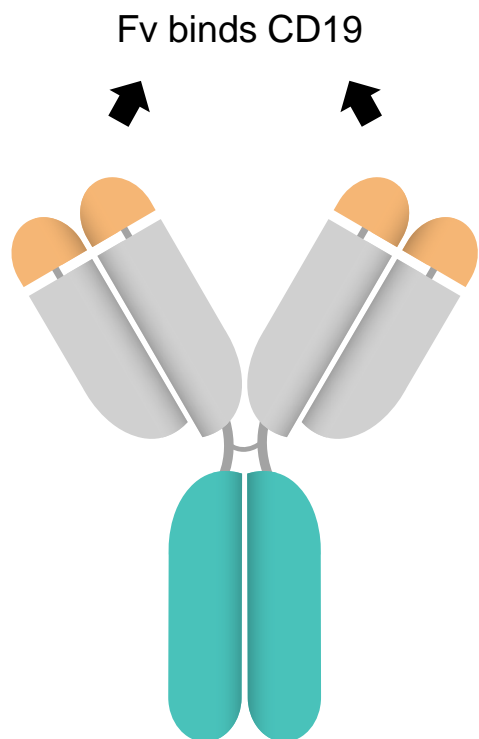
\* Novartis licensed ex-US commercial rights, worldwide co-development

# XmAb® Fc Domains Have Created Numerous Differentiated Antibodies for Technology Partners

Program	Fc Domain	Primary Indication	Preclinical	Phase 1	Phase 2	Phase 3	Commercial Rights
<b>Ravulizumab</b> (ALXN1210)	Xtend	PNH/aHUS					
<b>XmAb5574/MOR208</b>	Cytotoxic	NHL/CLL					
<b>Talacotuzumab</b>	Cytotoxic	Leukemia					
<b>BI 836858</b>	Cytotoxic	Oncology					
<b>VRC01LS</b>	Xtend	HIV					
<b>AMG424</b>	Bispecific	Myeloma					
<b>XmAb bispecific x5</b>	Bispecific	Oncology Inflammation					
<b>XmAb bispecific x4</b>	Bispecific	Oncology					

Technology licensing expands pipeline with very little opportunity cost

# XmAb<sup>®</sup>5871 Inhibits Multiple Pathways of B Cells without Killing B Cells



**Immune Inhibitor Fc Domain**  
FcγRIIb binding up by ~400x.

- Phase 2 trials in IgG4-Related Disease and SLE
  - Final data on IgG4-RD presented at the American College of Rheumatology (ACR) Meeting on November 7, 2017
  - Data from SLE expected 4Q2018
- B-cell inhibition: proven for autoimmune disease
  - B-cell depletion (e.g. Rituxan) – RA, MS, others off-label
  - B-cell growth inhibition (Benlysta) – Lupus
- Current limitations of B-cell targeting antibodies
  - Tradeoff of potency against long-term B-cell ablation
  - No simple subcutaneous delivery

## XmAb5871 Target Product Profile

Monoclonal antibody that inhibits B-cell function to treat autoimmune diseases

No long-term immune suppression

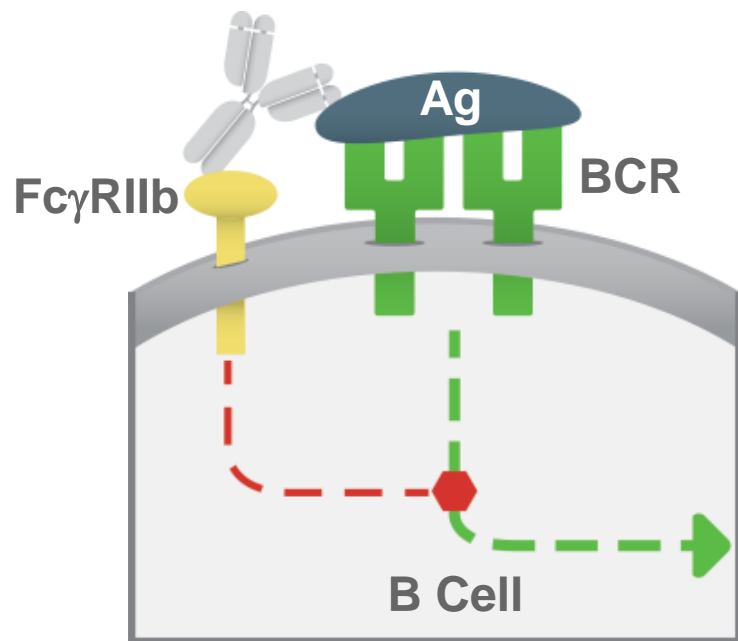
Subcutaneous injection, every other week



# XmAb<sup>®</sup>5871 Enhances Natural Regulatory Role of Fc $\gamma$ RIIb

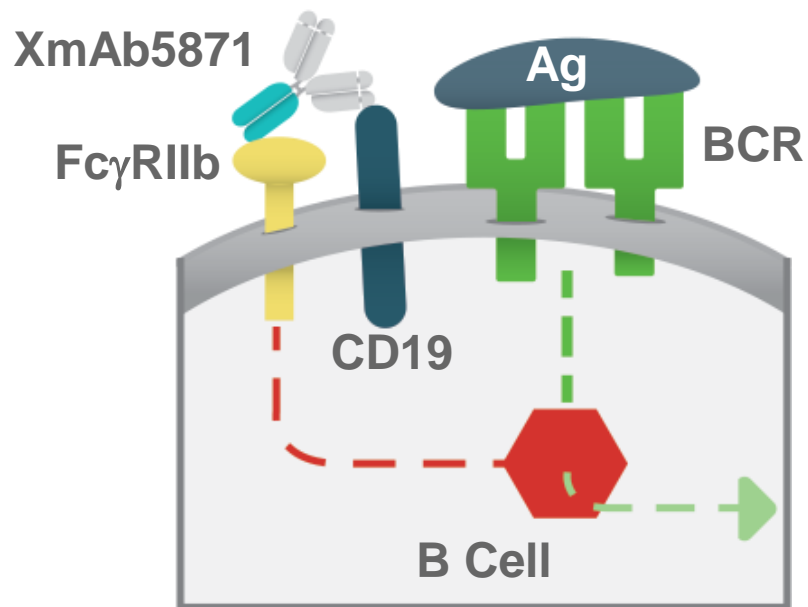
**Natural:**

Ag +  $\alpha$ Ag Immune Complex



**XmAb5871:**

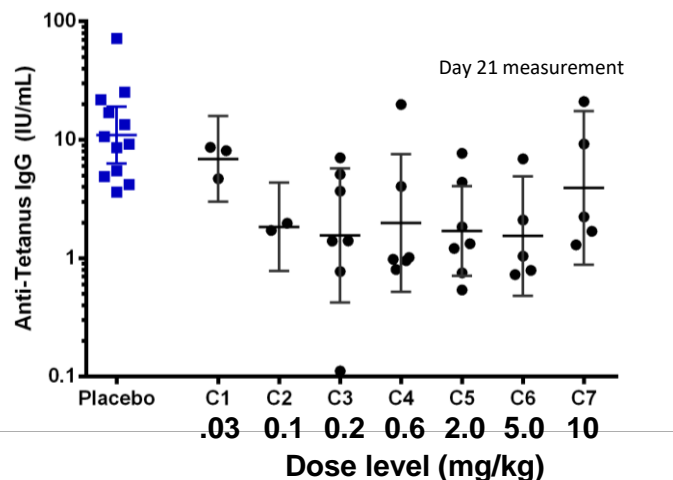
anti-CD19 with Immune Inhibitor Fc domain



- Fc $\gamma$ RIIb inhibitory activity requires bridging to specific co-targets
- Inhibits many activation pathways in both healthy and diseased B cells
- Potent suppression of B-cell responses without destroying B cells

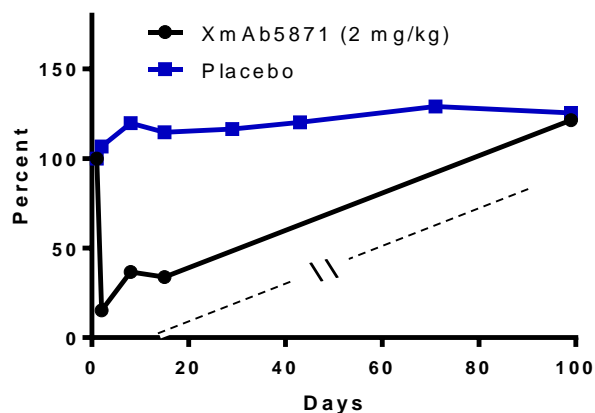
# XmAb<sup>®</sup>5871 Phase 1a Data Shows Potent and Reversible B-cell Inhibition

## Inhibition of Antigen Challenge

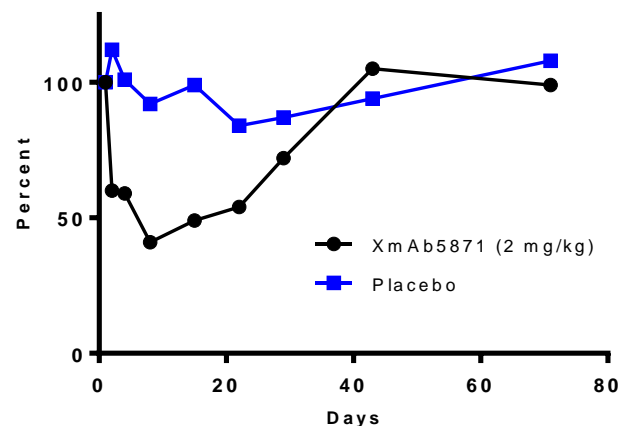


- **Single Ascending Dose in healthy male volunteers**
- **Potent, yet reversible, B-cell inhibition data**
  - Observed effective suppression of B-cell responses to antigen without destroying B cell
  - Target best-in-class efficacy with better tolerability
- **Well tolerated**
  - Partial reduction in B cell counts, rapid recovery upon drug clearance
  - No Dose Limiting Toxicity or Serious Adverse Events (SAE)

## Reversible Biomarker Suppression Stimulated CD86 Expression



## Reversible decline in peripheral B-cell counts



# XmAb<sup>®</sup>5871 Phase 1b/2a Trial Shows Clear Signs of Disease Modifying Activity in Rheumatoid Arthritis

## Phase 1b/2a trial in patients with active rheumatoid arthritis on stable non-biologic disease modifying anti-rheumatic drug (DMARD) therapy

- Multi-center, randomized, placebo controlled, double-blinded
- Phase 2a portion of trial (27 patients, 2:1 randomized)
- Six bi-weekly IV infusions, 10 mg/kg

## Primary objective of safety and tolerability characterization:

- Generally well tolerated
- Two treatment related SAEs and two placebo treated patients with SAEs

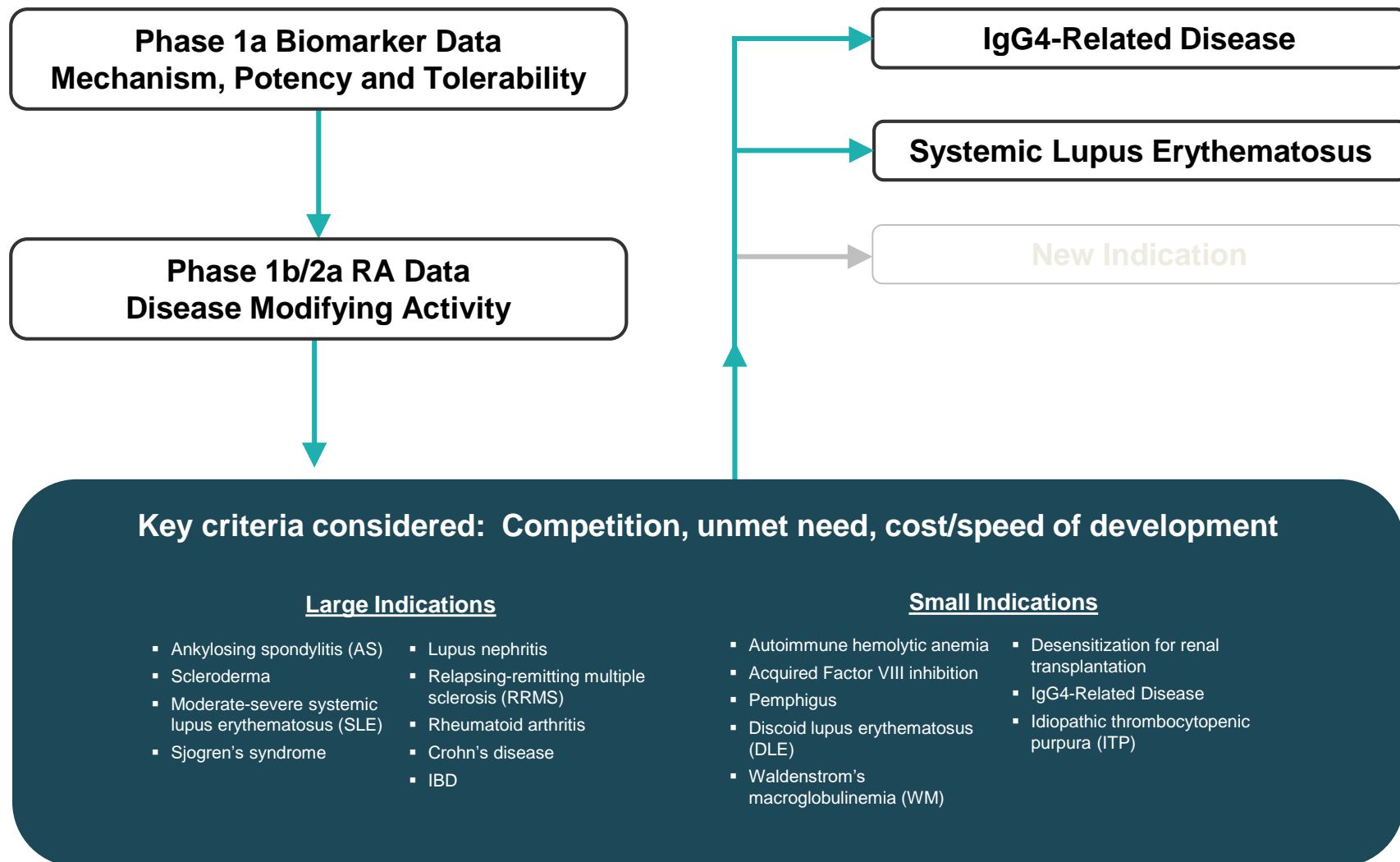
## Secondary and exploratory efficacy objectives:

### Phase 2a Disease Response Assessments at Week 13

	DAS28 CRP*	ACR70	ACR50
<b>XmAb5871</b>	33%	20%	40%
<b>Placebo</b>	0%	0%	13%

Phase 2a portion of trial: 23 evaluable patients: 15 XmAb5871 treated, 8 placebo treated  
Protocol specified disease response evaluation at Week 13  
\* Remission or low disease activity

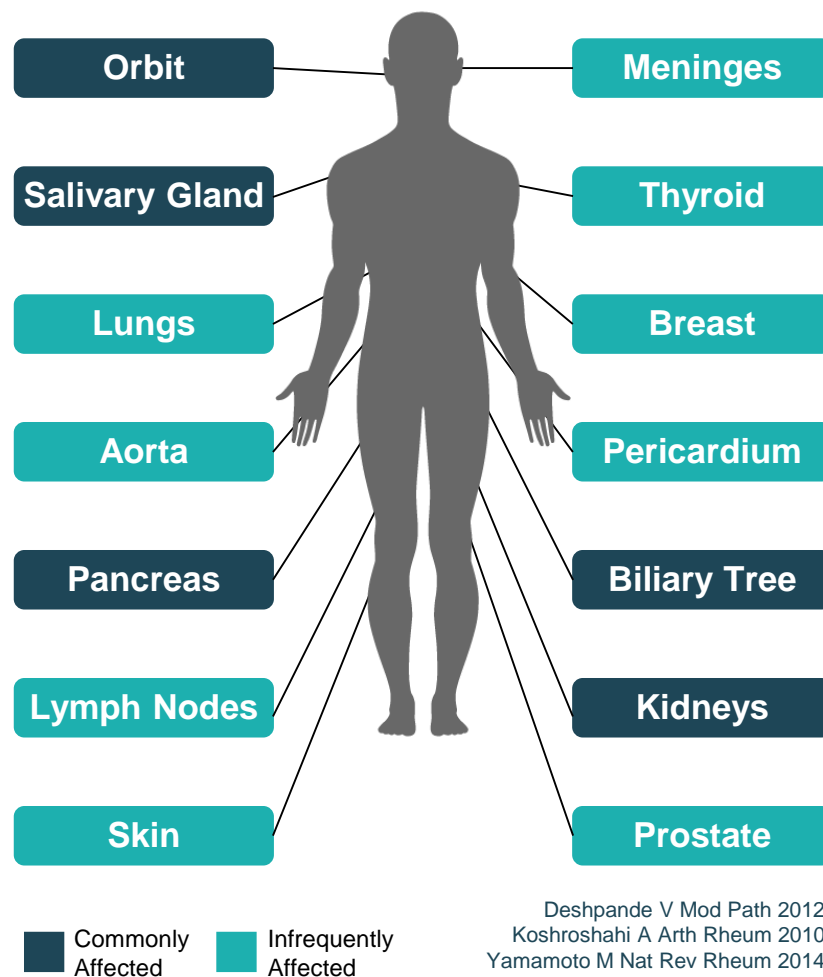
# XmAb<sup>®</sup>5871 B-cell Inhibition Profile Presents Opportunity Across Numerous Indications



# XmAb<sup>®</sup>5871 Phase 2 Development Focused on IgG4-Related Disease

- **Multiorgan disease**
  - Pancreas, biliary ducts, salivary glands, lymph nodes common
  - More than one organ involved in majority
- **Common histopathology**
  - Dense lymphoplasmacytic infiltrate
    - IgG4+ plasma cells
    - T cells
  - Storiform fibrosis
  - Obliterative phlebitis
- **Established, accepted diagnostic histopathology**
  - Reduces issues of heterogeneous disease seen in other autoimmune indications
- **Prevalence**
  - ~ 40,000 patients in US

## Select Organs Affected by IgG4-RD

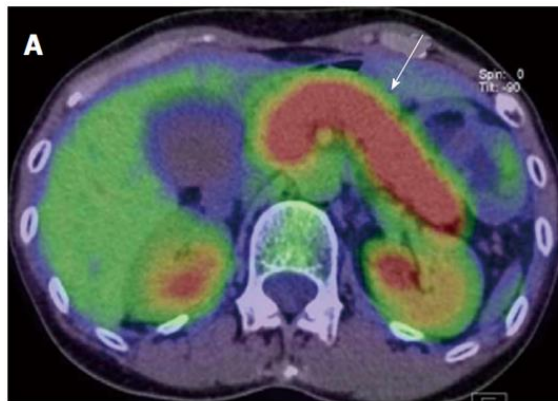


Deshpande V Mod Path 2012  
Koshroshahi A Arth Rheum 2010  
Yamamoto M Nat Rev Rheum 2014  
Carruthers Ann Rheum Dis. 2015  
Xencor physician survey

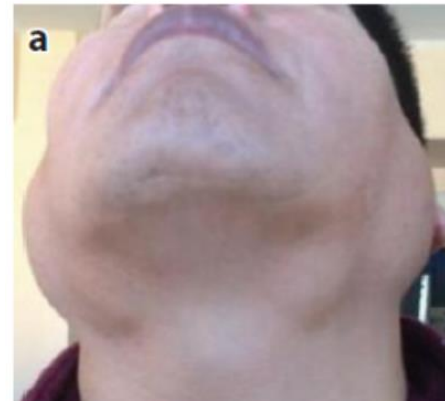
# IgG4-RD Fibro-inflammatory Activity Causes Progressive Organ Damage, with No Approved Therapies

- **Patients present with tissue infiltration, damage and pseudo-tumors**

- Pancreas: Pancreatitis, pancreatic insufficiency, diabetes, pain
- Eye: vision loss, proptosis
- Biliary tree: cirrhosis, cholangitis, pain
- Submandibular glands: difficulty swallowing, pain



*PET/CT pancreatic swelling (arrow)*



*Submandibular swelling*

- **Awareness growing**

- Rheumatologist and GI
- Still underdiagnosed

- **No approved therapies**

- Steroids are standard of care

- **IgG4-RD Responder Index (RI)**

- Assessed in multi-specialty international validation study
- RI found to be a valid measure of disease activity, regardless of the manifestation or specialist (Wallace Arthritis Care Res 2018)



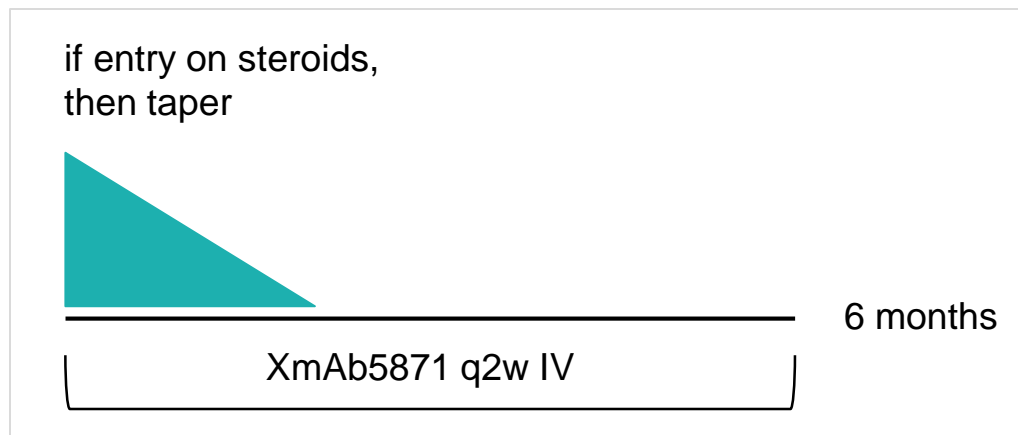
*Proptosis*

Mahajan Annu Rev Pathol 2014

Murakami World J Clinical Oncol 2011

Xencor physician survey

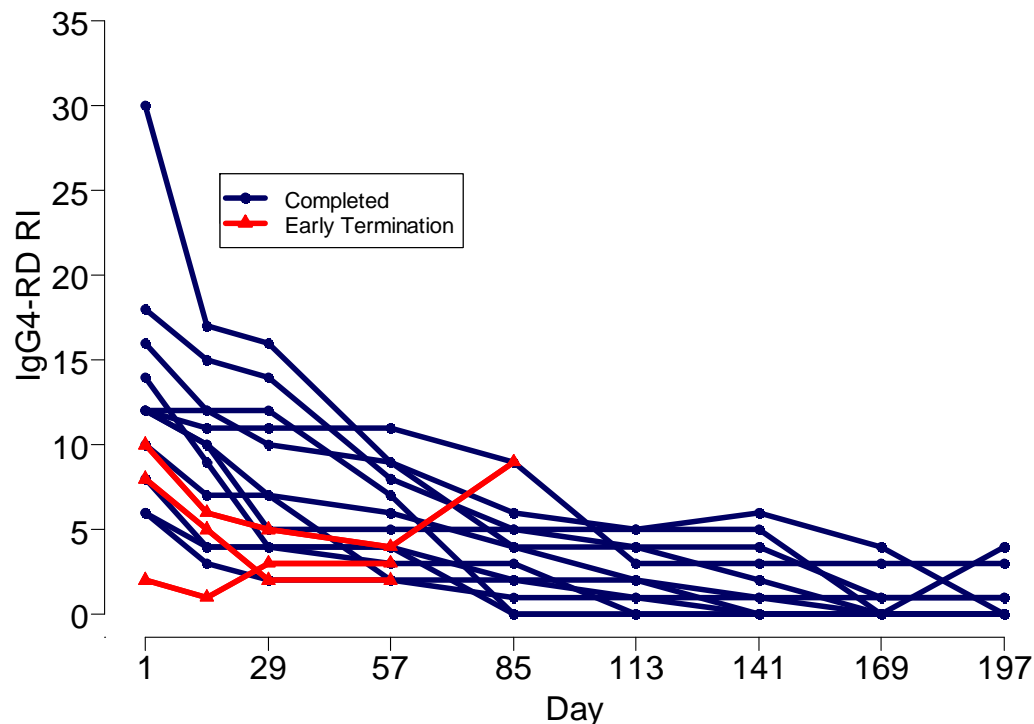
# IgG4-RD Pilot Trial Design To Characterize Activity Of XmAb<sup>®</sup>5871 at Reducing IgG4-RD RI



- **Primary Objective:**
  - To evaluate the effect of XmAb5871 on the IgG4-RD Responder Index (RI) in patients with active IgG4-RD (proportion of patients with improvement in IgG4-RI at 6 months)
- **Final data presentation at the ACR Meeting on November 7, 2017**
- **Based on design of open label pilot study of Rituxan (Carruthers Ann Rheum Dis, 2015)**

# Final Data from IgG4-RD Phase 2 Trial Shows Promising Activity

- XmAb®5871 in active IgG4-RD was well tolerated; the most frequent AEs were GI infusion-related symptoms.
- 12 patients (80%) completed the study. All 12 achieved the primary endpoint of a decrease of IgG4-RD RI of  $\geq 2$  at Day 169.
- Remission (IgG4-RD RI of 0 and no corticosteroids after month 2) was attained in 8 patients at Day 169; 4 others achieved an RI  $\leq 4$ .
- Corticosteroids were tapered and discontinued in all five patients that were on corticosteroids at first XmAb5871 dose.
- 14 of 15 patients achieved a decrease of  $\geq 5$  in the IgG4-RD RI. Initial response to therapy occurred quickly, most within two weeks of first dose.
- Plasmablasts decreased by about 70-80%, while B cells decreased by 40-55%, both within 2 weeks.
- XmAb5871 was well tolerated and showed promising activity in IgG4-RD.

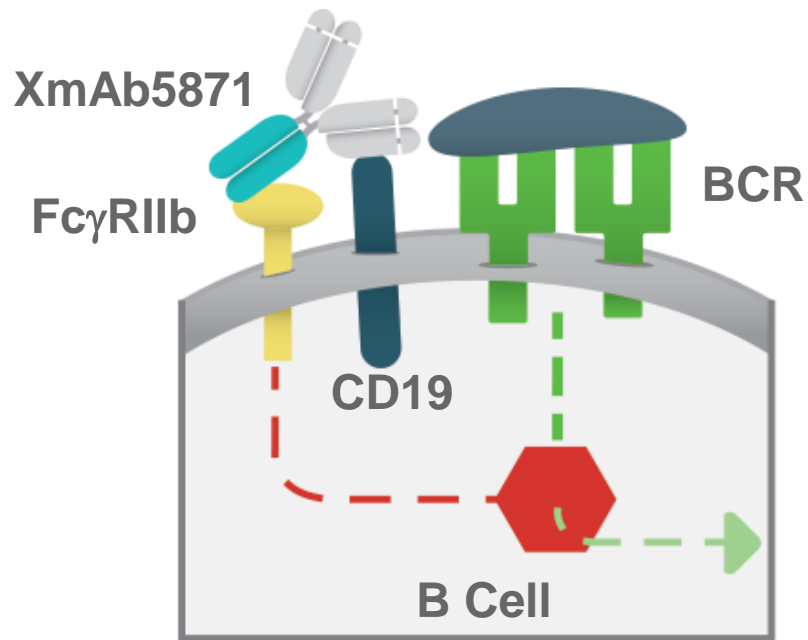


ACR Meeting November 7, 2017

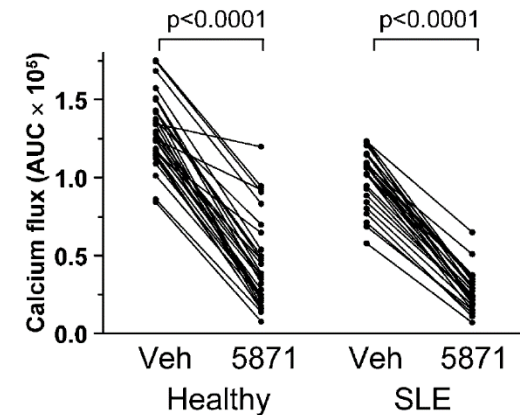


# XmAb<sup>®</sup>5871 Inhibits SLE Patient B Cells *Ex Vivo*

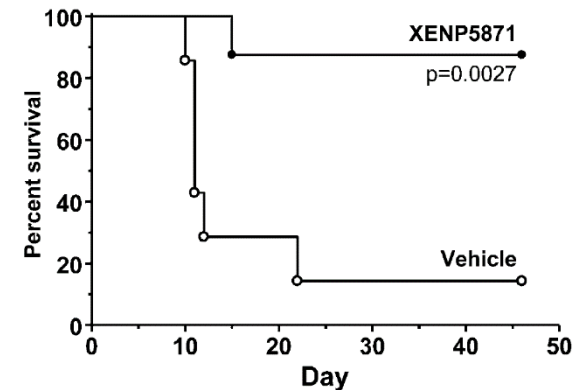
- **Ex vivo study of patient blood samples**
  - N=28 SLE, N=30 healthy donors
  - Blockade of IL-4, BAFF, LPS activation signals
  - Protection of SLE peripheral blood mononuclear cell engrafted mice from immune toxicity



## XmAb5871 inhibits SLE B-cell activation



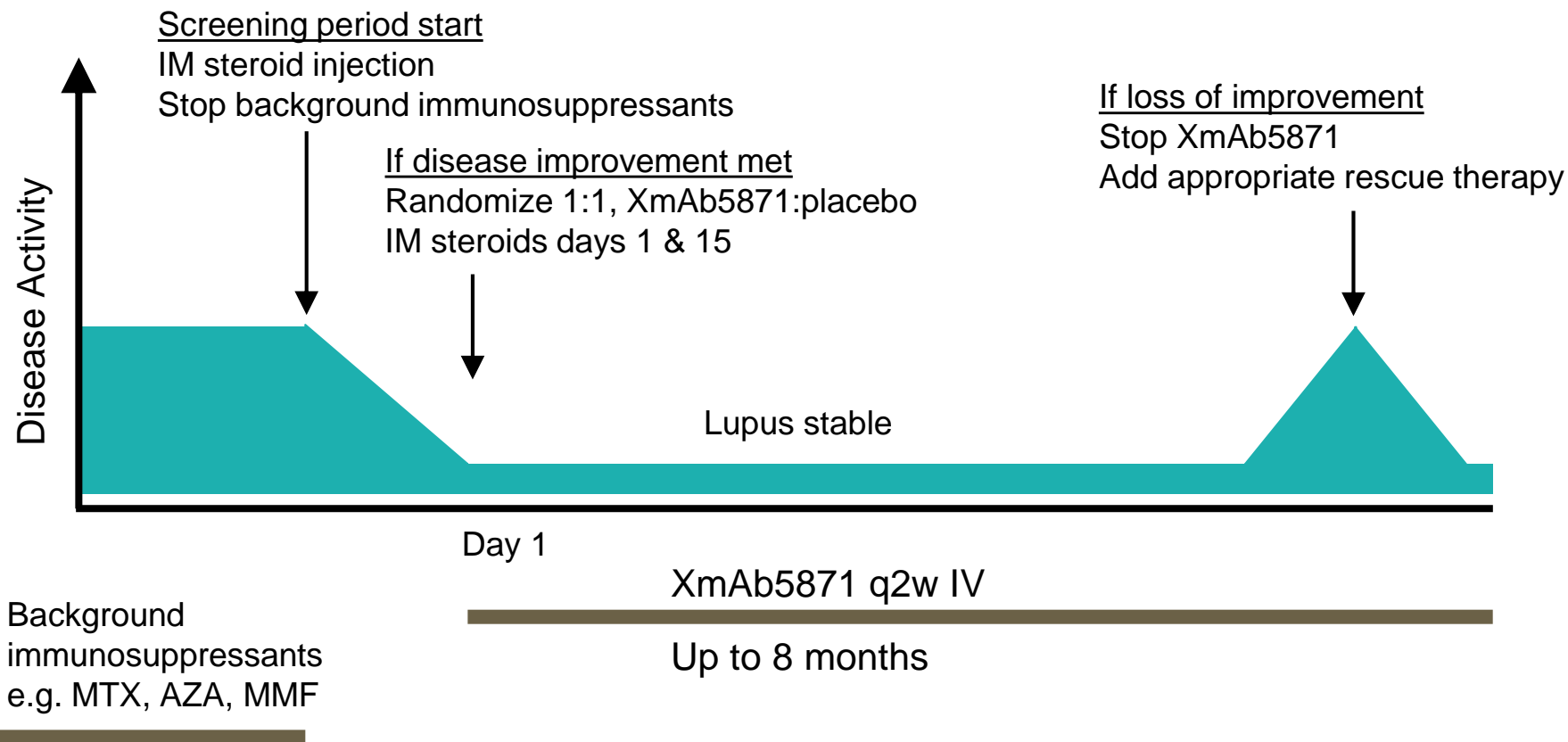
## XmAb5871 protects mice from engrafted SLE PBMCs



Horton, J Immunol, 2011.

# XmAb<sup>®</sup>5871 SLE Phase 2 Study Design

## Data Expected 4Q2018

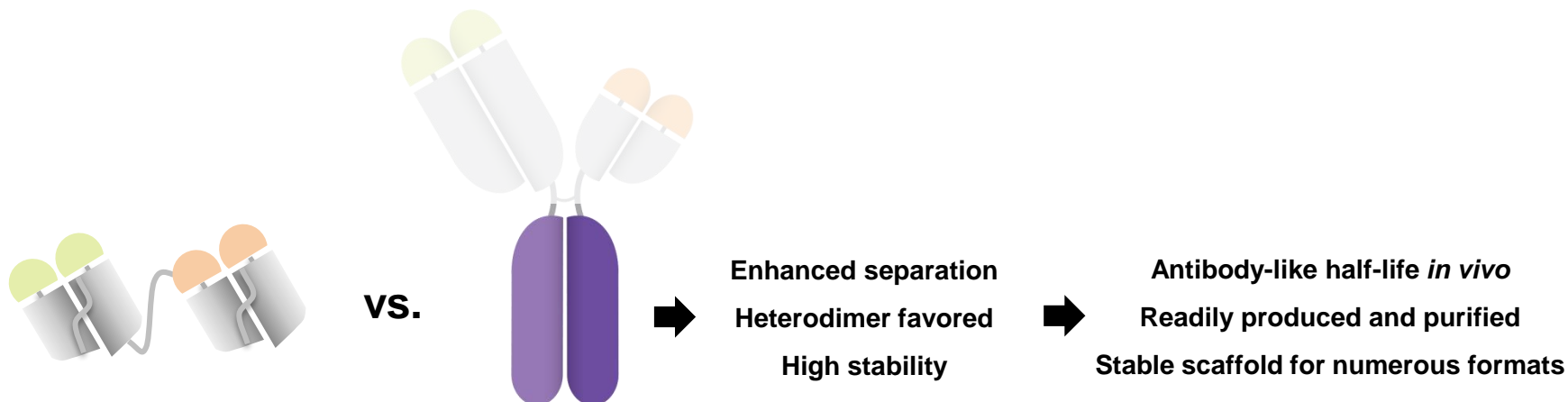


Primary objective: ability of XmAb5871 to maintain SLE disease activity improvement

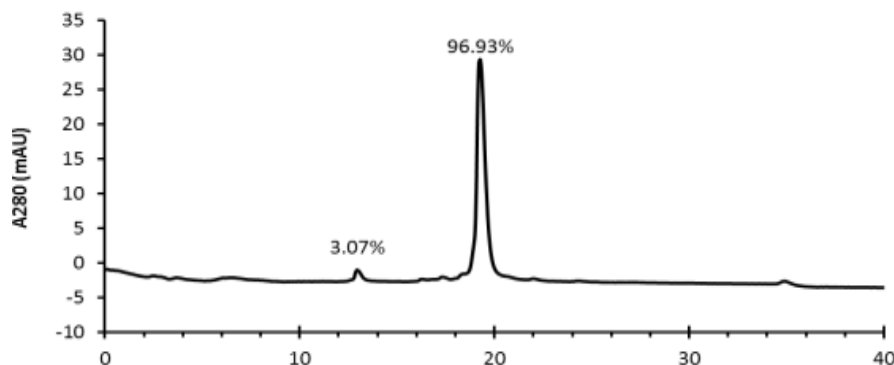
Randomized, double blinded, placebo controlled

N = 104 patients, ~20 US sites, fully enrolled

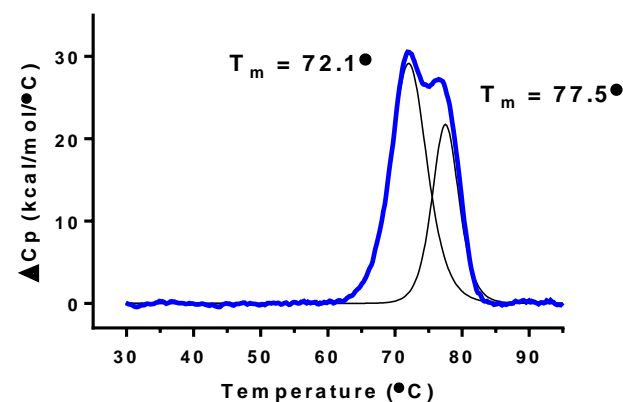
# XmAb Bispecific Fc Domains Retain Beneficial Natural Antibody Properties



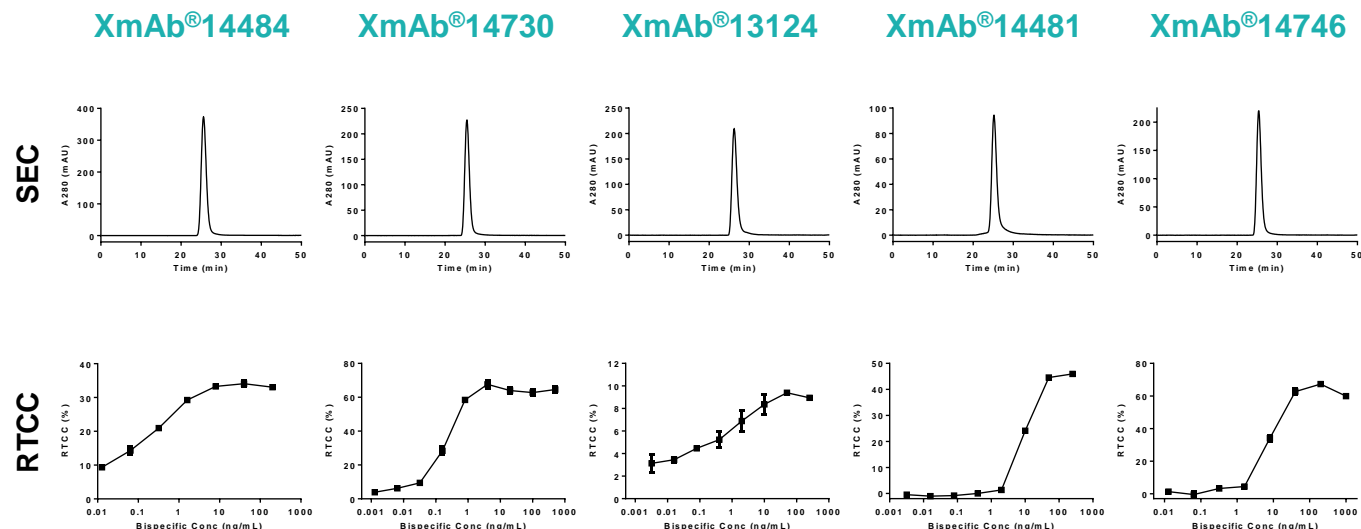
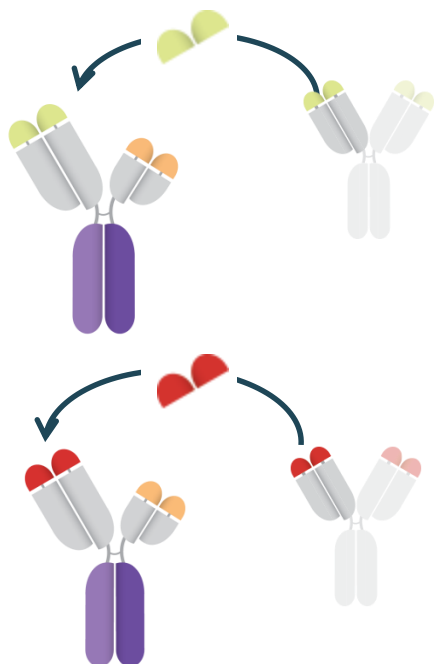
Stable cell line expression of XmAb®14045



Heterodimer Fc domain thermal stability



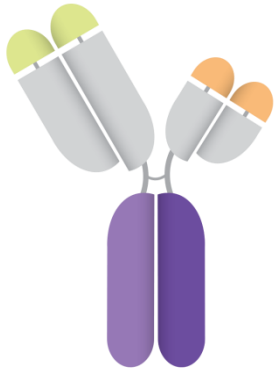
# Plug-and-play Fc Domain Enables Rapid Pipeline Generation and Prototyping



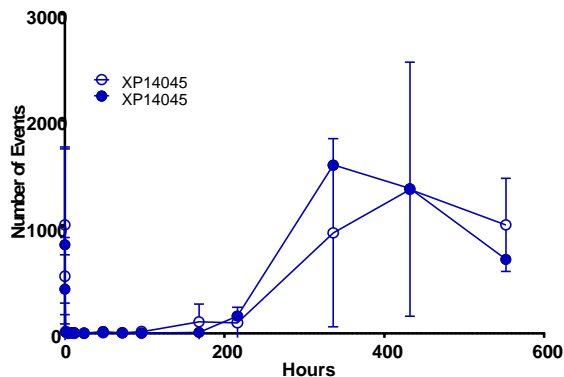
- Portfolio of CD3 bispecific molecules generated for development
  - Target T cells against tumors
- New immuno-oncology programs rapidly prototype different target combinations

# Xencor Lead Bispecific Programs: T-Cell Engagement with Tuned Potency and mAb-like PK

## XmAb<sup>®</sup>14045 (CD123 x CD3)



**Cynomolgus monkey, single IV bolus**  
**Profound, sustained basophil depletion**

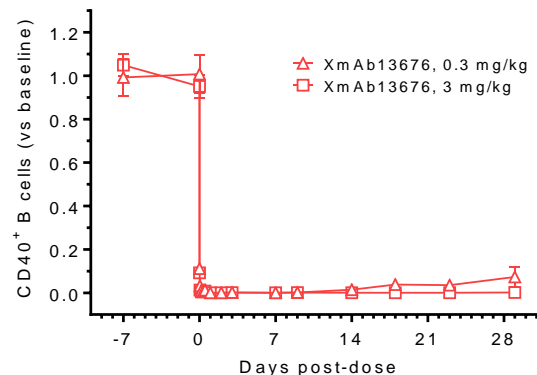


## XmAb<sup>®</sup>13676 (CD20 x CD3)

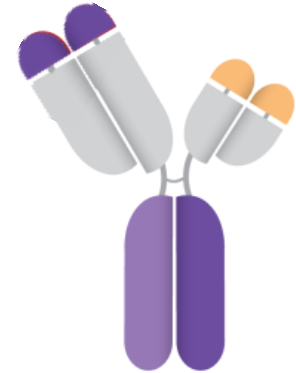


## Cynomolgus monkey, single IV bolus

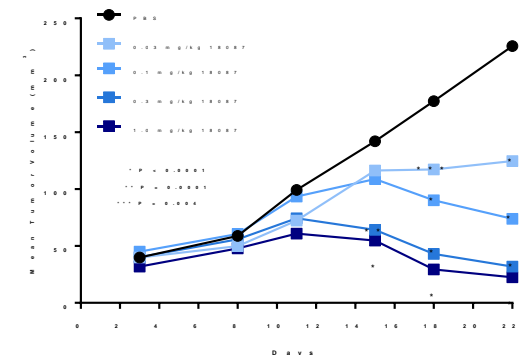
### Profound, sustained B-cell depletion



## XmAb®18087 (SSTR2 x CD3)



**huPBM-SCID mouse xenograft**  
**Potent, dose-dependent tumor reduction**



# Novartis Collaboration for XmAb<sup>®</sup>14045 and XmAb<sup>®</sup>13676 Boosts Development Resources and Retains U.S. Commercial Rights

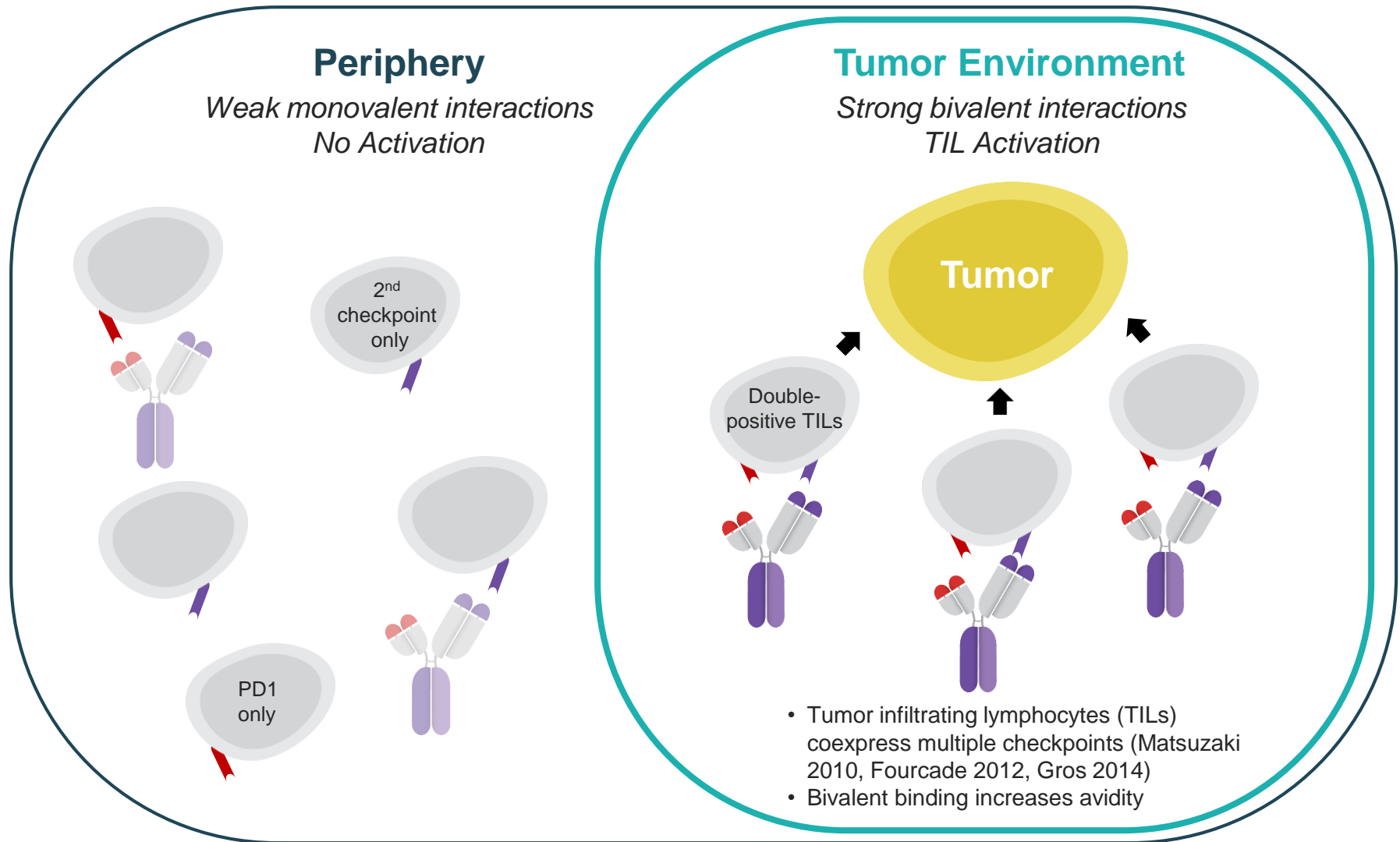


## Links Novartis' leadership in oncology with Xencor's XmAb bispecific programs

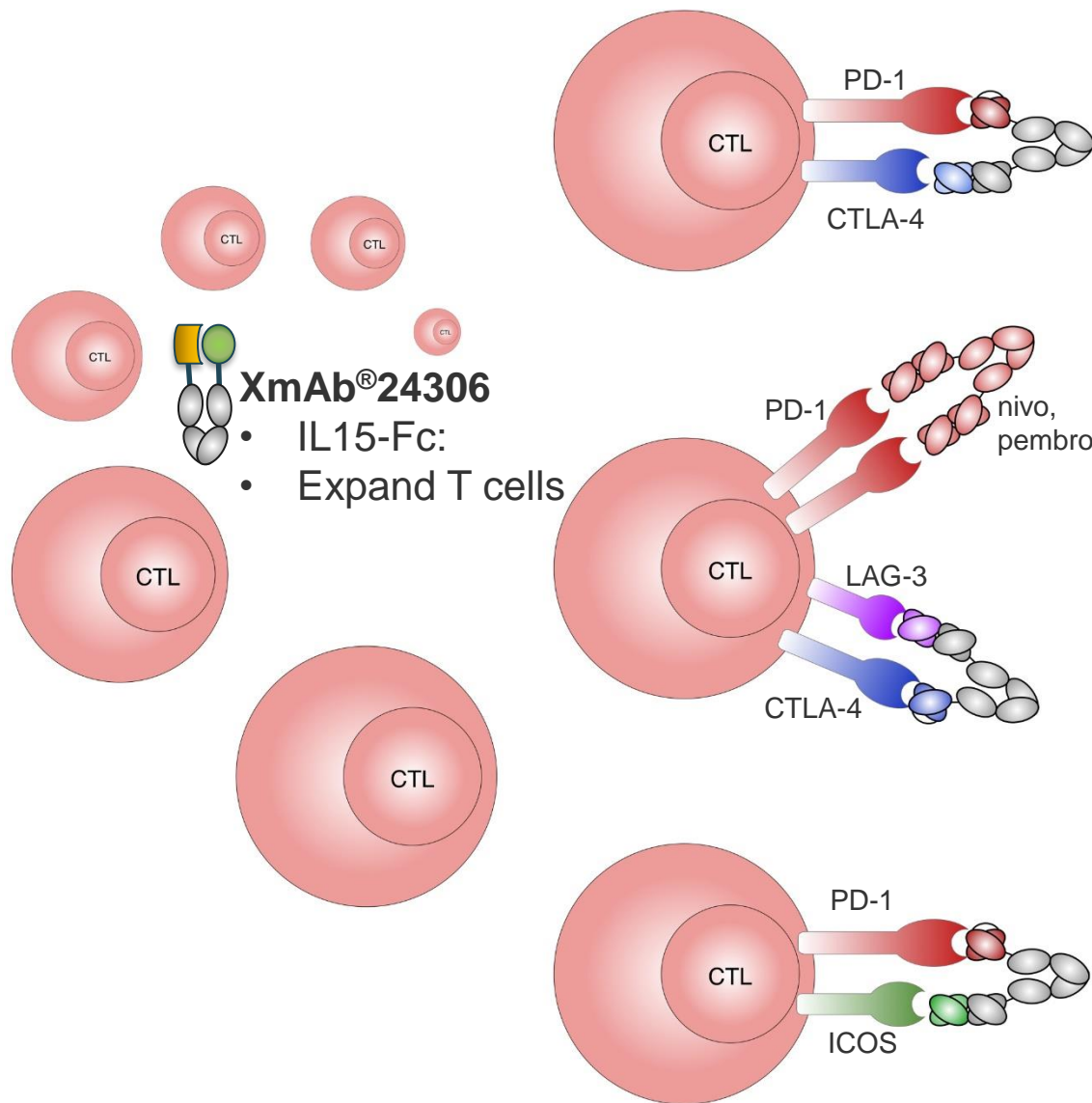
- Novartis receives ex-U.S. commercial rights to XmAb14045 and XmAb13676
  - \$325M in milestones per program, including \$90M in development milestones
  - Low double-digit royalties on ex-U.S. sales
- Xencor retains all U.S. commercial rights to XmAb14045 and XmAb13676
- Worldwide 50/50 development collaboration and cost share
- Research collaboration for XmAb Bispecific Technology in 4 Novartis programs
  - Novartis starting antibodies plugged into XmAb bispecific constructs, Xencor provides molecular engineering; mid single-digit royalties
  - Xencor has opt-in right to one Novartis program for U.S. profit and cost share, co-detail
- Non-exclusive access to Xencor Fc Technologies for 10 programs

**\$150M upfront, \$2.4B total potential milestones, royalties**

# Xencor Checkpoint Bispecifics are Designed to Promote Tumor-Selective T cell Targeting



# Distinct and Novel Mechanisms-of-Action Define Xencor's Growing Immuno-Oncology Pipeline



## XmAb®24306

- IL15-Fc:
- Expand T cells

## XmAb®20717

- PD-1 x CTLA-4 bispecific
- Two most validated checkpoint receptors

## XmAb®22841



















- CTLA-4 x LAG-3 bispecific
- Combinable with anti-PD1
- Triple checkpoint blockade

## XmAb®23104

- PD-1 x ICOS bispecific
- Novel checkpoint x costim pairing

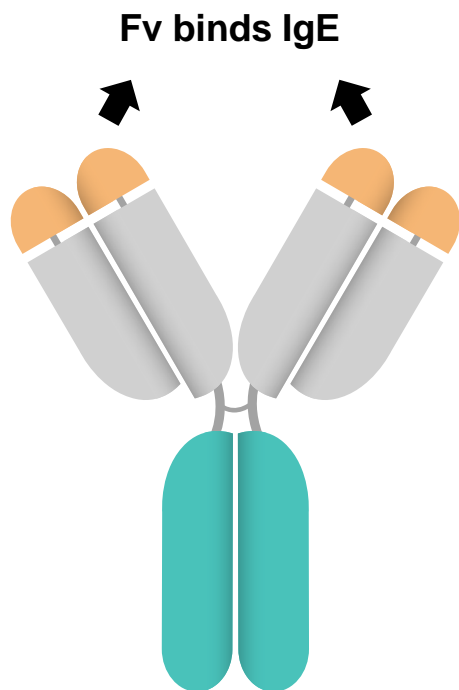


# Xencor's Bispecific Oncology Pipeline Expanding

Program (Target)	Fc Domain	Primary Indication	Discovery Lead	Preclinical	Phase 1	Commercial Rights
<b>XmAb14045</b> (CD123 x CD3)	Bispecific	AML				  <b>NOVARTIS*</b>
<b>XmAb13676</b> (CD20 x CD3)	Bispecific	B-cell cancer				  <b>NOVARTIS*</b>
<b>XmAb18087</b> (SSTR2 x CD3)	Bispecific	GEP-NET GIST				
<b>XmAb20717</b> (PD1 x CTLA4)	Bispecific/ Xtend	Oncology				
<b>AMG424</b> (CD38 x CD3)	Bispecific	Myeloma				
<b>XmAb22841</b> (CTLA-4 x LAG-3)	Bispecific/ Xtend	Oncology				
<b>XmAb23104</b> (PD-1 x ICOS)	Bispecific/ Xtend	Oncology				
<b>XmAb24306</b> (IL-15/IL-15Rα)	Bispecific/ Xtend	Oncology				

\* Novartis licensed ex-US commercial rights, worldwide co-development

# XmAb<sup>®</sup>7195 Introduces a Novel Approach to Reducing IgE in Allergic Disease

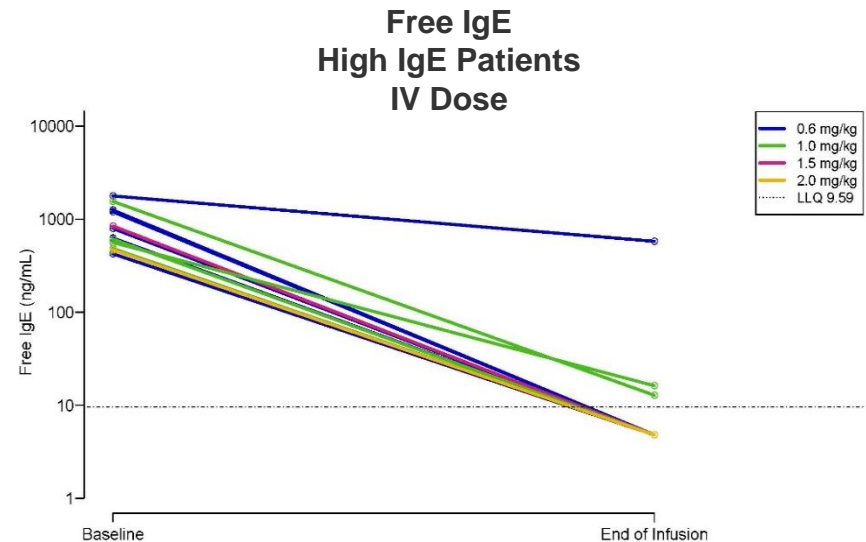
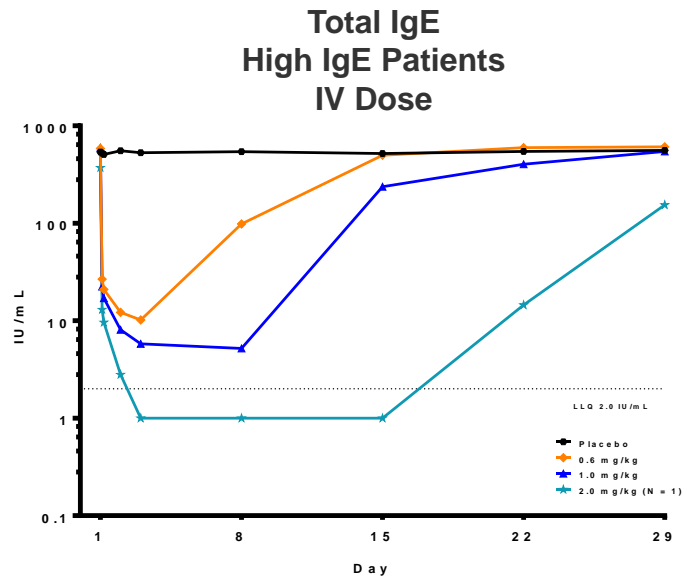


**Immune Inhibitor Fc Domain**  
**Fc $\gamma$ RIIb binding up by ~400x.**

- Completed Phase 1a (intravenous dose) in 2016; Phase 1 subcutaneous formulation completed in 2017
- Data showed potent suppression of IgE
- Potential to address potency limitations of Xolair
- Three distinct mechanisms for reducing IgE including rapid clearance via liver sinusoidal endothelial cells

# XmAb<sup>®</sup>7195 Rapidly Reduces Free and Total IgE in Humans

## Subcutaneous Dosing Well Tolerated



Completed Phase 1a study  
American Thoracic Society 2016 International Conference

- Phase 1b subcutaneous Multiple Dose Study
  - Well tolerated, no apparent effect on platelet count at  $\leq 1.0$  mg/kg; mild platelet reduction at 2.0 mg/kg (4/15 patients)
  - Highly potent IgE reduction: 75% patients  $\geq 0.3$  mg/kg no detectable free IgE for duration of treatment, total IgE similarly effective
- Phase 1a intravenous Single Ascending Dose
  - Generally well tolerated in safety population of 54 patients
    - Dose limiting toxicity of asymptomatic, transient thrombocytopenia at 3.0 mg/kg
    - Dose-dependent, non-clinically significant platelet reductions for most patients dosed  $\geq 0.75$  mg/kg
    - Moderate urticaria observed during infusion in ten patients; non-diffuse with mild signs/symptoms and easily treated with oral antihistamine

# Milestones and Goals 2017-2018

2017	
✓	XmAb5871 IgG4-RD complete data
✓	XmAb5871 Phase 1 subcutaneous trial data
✓	XmAb13676 Phase 1 start in NHL/CLL
✓	XmAb18087 IND filing
✓	XmAb7195 Phase 1 subcutaneous trial data
✓	Additional partner milestones <ul style="list-style-type: none"> <li>• Phase 3 start Alexion Xtend</li> <li>• Phase 3 start CSL/Janssen</li> <li>• Phase 3 start MorphoSys</li> </ul>

2018	
	XmAb5871 Phase 2 SLE data
	XmAb5871 Phase 3 start in IgG4-RD
✓	XmAb18087 Phase 1 start
	XmAb14045 Phase 1 data
✓	XmAb20717 Phase 1 start
✓	Additional partner milestones <ul style="list-style-type: none"> <li>• BLA/MAA filed Alexion Xtend</li> </ul>

**Cash 6/30/2018 \$555 million**  
**Runway into 2023**

XmAb14045 data announcements pending alignment on timing with Novartis